



4Q 2025

Earnings Call Supplementary Slides

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Safe Harbor

This presentation contains forward-looking statements. All statements contained in this presentation other than statements of historical facts, including, without limitation, future financial and business performance for the fourth quarter 2025, attractiveness of our product offerings and platform and the value proposition of our products, are forward-looking statements. The words "anticipate," "believe," "continue," "estimate," "expect," "intend," "guide," "may," "will" and similar expressions and their negatives are intended to identify forward looking statements. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy, short-term and long-term business operations and objectives and financial needs. These forward-looking statements are subject to various risks, uncertainties and other factors that could cause actual results to differ materially from those stated in such statements. These risks, uncertainties and factors include, but are not limited to, the following: the effect of global economic conditions in general and conditions in AudioCodes' industry and target markets in particular, including governmental undertakings to address such conditions; shifts in supply and demand; market acceptance of new products and the demand for existing products; the impact of competitive products and pricing on AudioCodes' and its customers' products and markets; timely product and technology development, upgrades, the advent of artificial intelligence and the ability to manage changes in market conditions and evolving regulatory regimes, as applicable; possible need for additional financing; the ability to satisfy covenants in AudioCodes' financing agreements; possible impacts and disruptions from AudioCodes' acquisitions, including the ability of AudioCodes to successfully integrate the products and operations of acquired companies into AudioCodes' business; possible adverse impacts attributable to any pandemic or other public health crisis on our business and results of operations; the effects of the current and any future hostilities involving Israel, including in the regions in which we or our counterparties operate, which may affect our operations and may limit our ability to produce and sell our solutions; any disruption in our operations by the obligations of our personnel to perform military service as a result of current or future military actions involving Israel; and any other factors described in AudioCodes' filings made with the U.S. Securities and Exchange Commission from time to time. AudioCodes assumes no obligation to update the information in this release. Moreover, we operate in a very competitive and rapidly changing environment. New risks emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties and assumptions, we cannot guarantee future results, levels of activity, performance, achievements or events and circumstances reflected in the forward-looking statements will occur. We are under no obligation to update any of these forward-looking statements after the date of this presentation to conform these statements to actual results or revised expectations, except as required by law. You should, therefore, not rely on these forward-looking statements as representing our views as of any date subsequent to the date of this presentation.

This presentation also includes certain guidance on non-GAAP financial measures. These non-GAAP financial measures are in addition to, and not as a substitute for or superior to measures of financial performance prepared in accordance with GAAP. There are a number of limitations related to the use of these non-GAAP financial measures versus their nearest GAAP equivalents. For example, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of the Company's non-GAAP financial measures as tools for comparison. The Company provides a reconciliation of certain non-GAAP measures to the most directly comparable GAAP measures, which are available in the earnings press release for the relevant period and in the appendix of this presentation.

Therefore, please review the information contained in our press release, dated February 3, 2026, with respect to our earnings for fiscal year Q4 2025 (the "Q4 Press Release"). The Q4 Press Release contains additional information regarding our financial outlook and certain non-GAAP metrics and their reconciliations.

The information contained in this presentation, or delivered or to be delivered in connection with this presentation, does not constitute an offer, express or implied, or a recommendation to do any transaction, or make any investment, in our securities or in any securities of our affiliates or subsidiaries.

AudioCodes Scale & Reach

We are the leading provider of enterprise voice cloud services and conversational AI applications



9

of Fortune Top 10 Enterprises



#1

Microsoft Teams Phone Partner



65

of Fortune 100 Companies are Customers



981

Employees as of 12/31/25



120

Countries

4Q'25 Financial Highlights

- Total revenues of **\$62.6M** vs. \$61.6M in 4Q'24, **up 1.7% YoY**
- Non-GAAP gross margin of **65.9%** vs. 66.5% in 4Q'24
- Non-GAAP operating margin at **8.6%** vs. 12.2% in 4Q'24
- Non-GAAP EBITDA margin of **10.4%** vs. 13.8% in 4Q'24
- Non-GAAP EPS of **\$0.16** vs. \$0.37* in 1Q'24

* 4Q'24 recorded tax benefit of \$0.21 per share

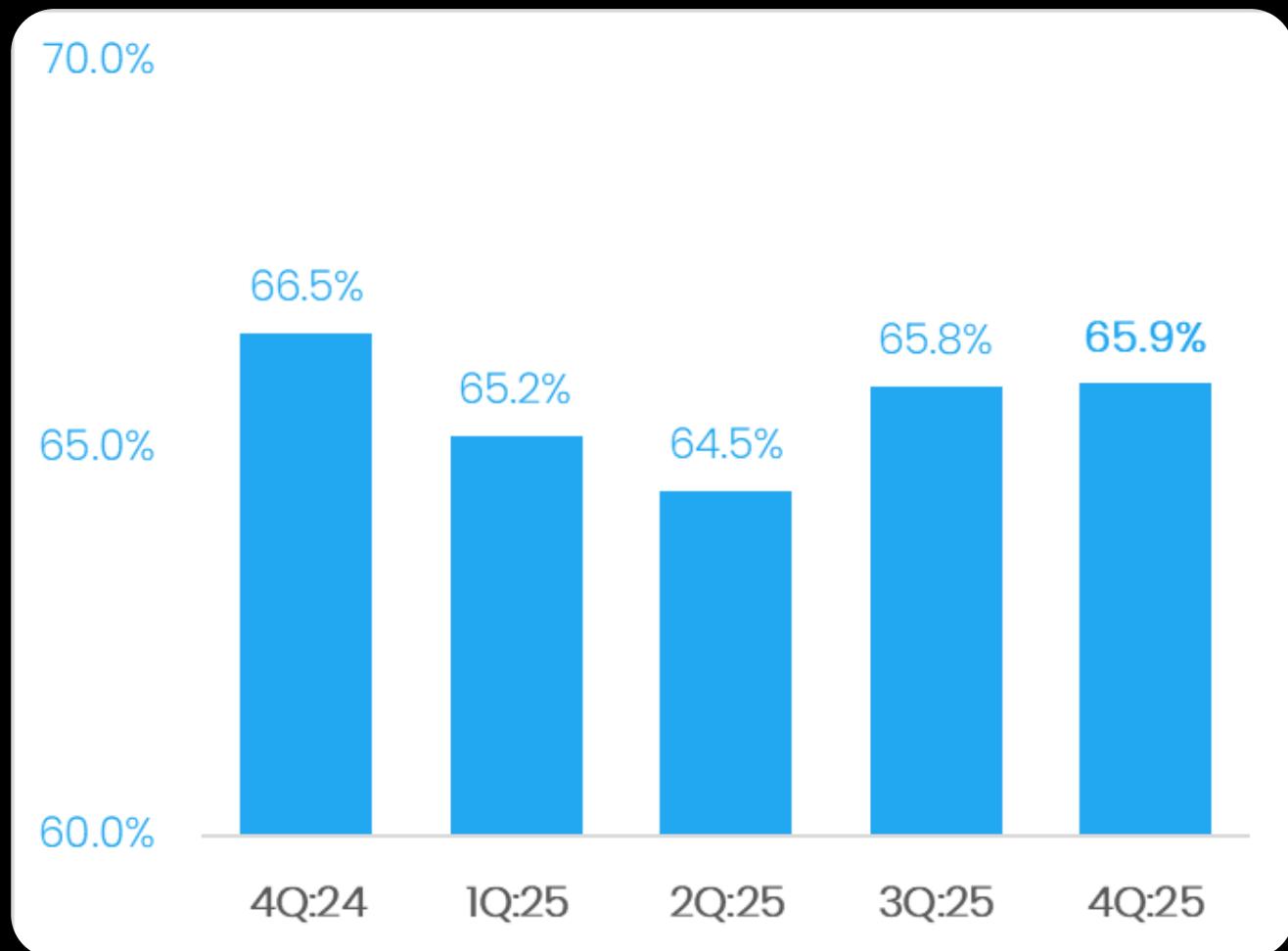
4Q'25 Business Performance

Microsoft Teams
business increased
7% sequentially

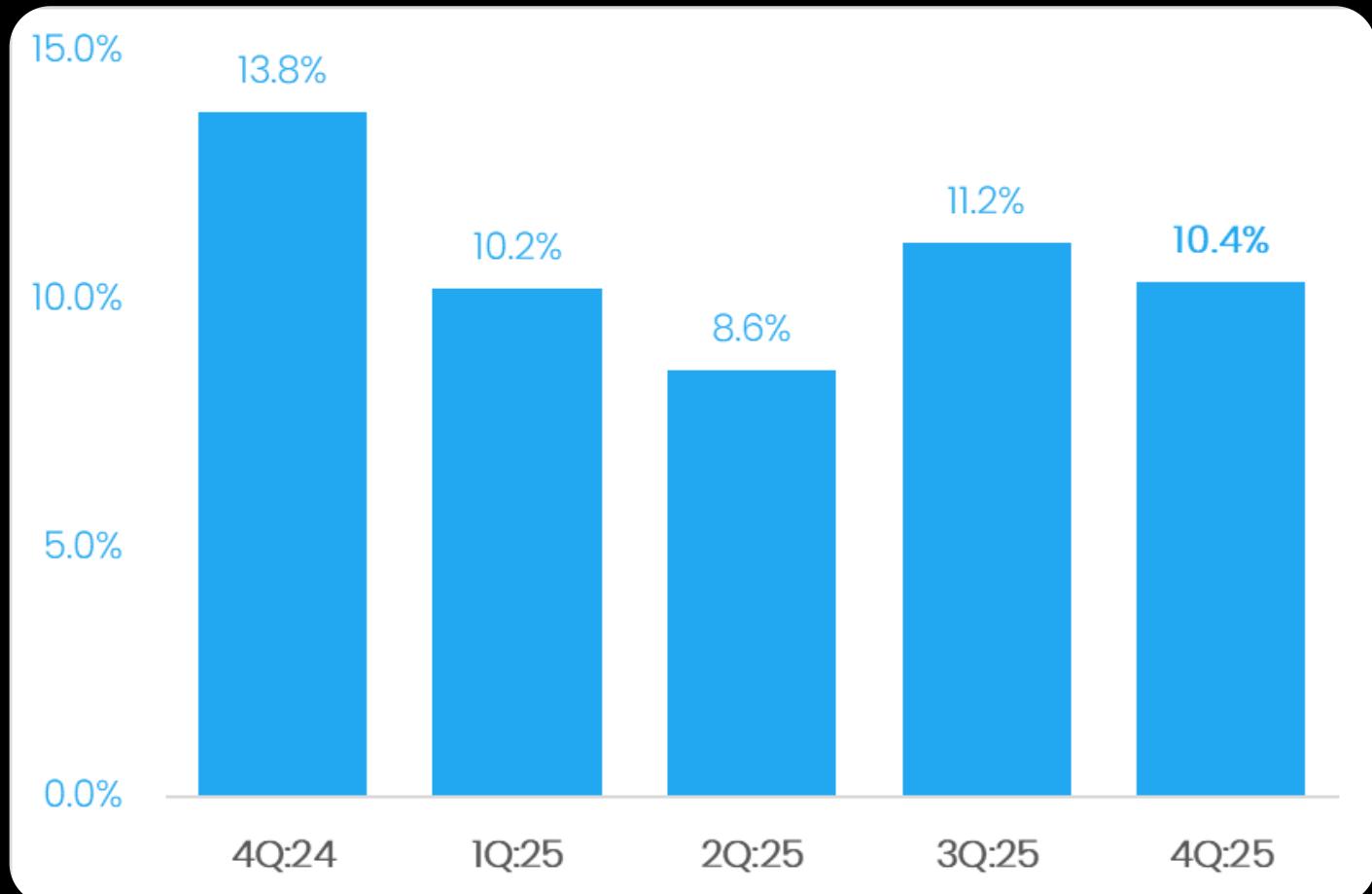
Conversational AI
business increased
>50% YoY

Live ARR increased
22% YoY

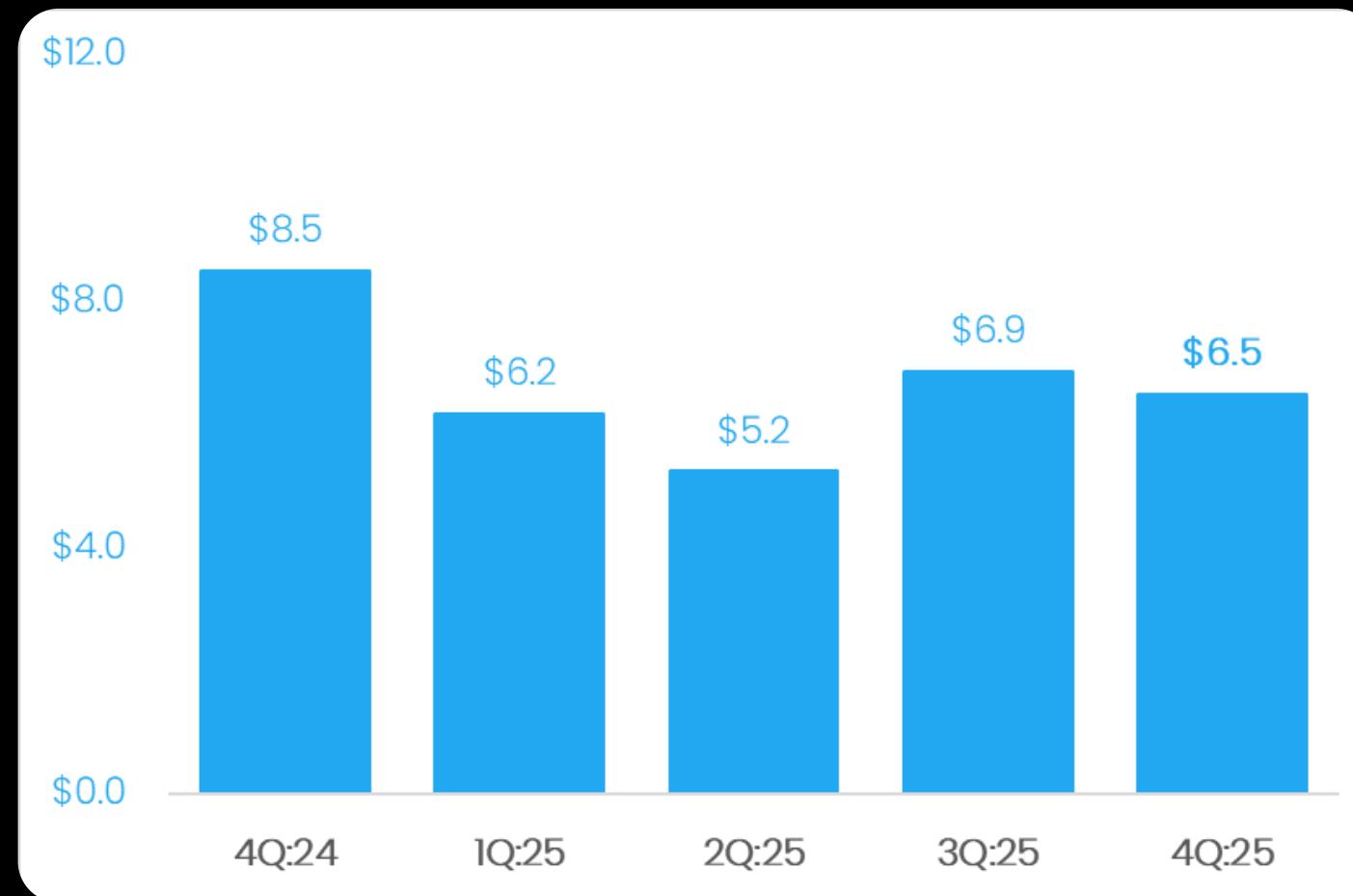
Non-GAAP Gross Margin



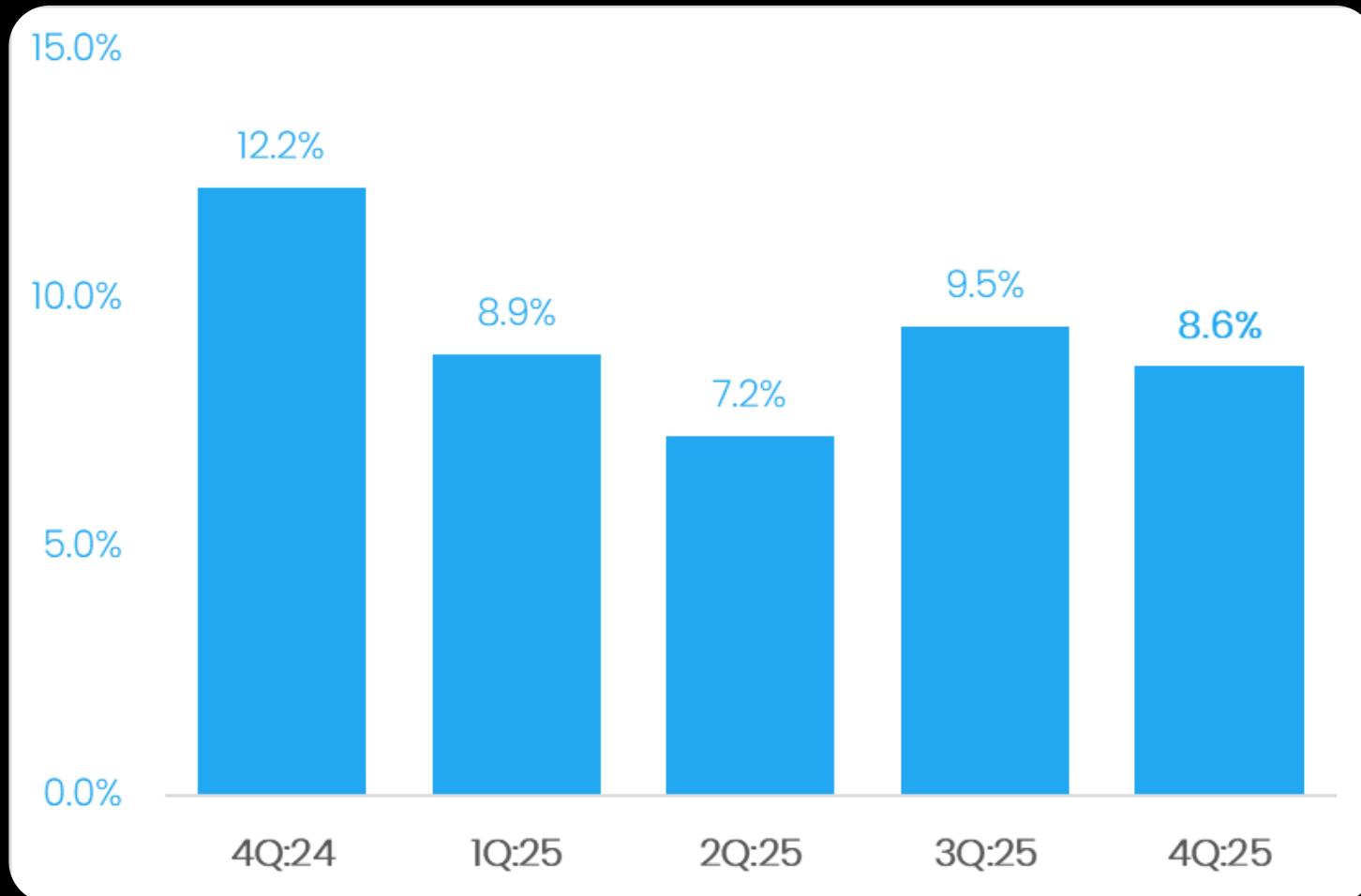
Non-GAAP EBITDA Margin



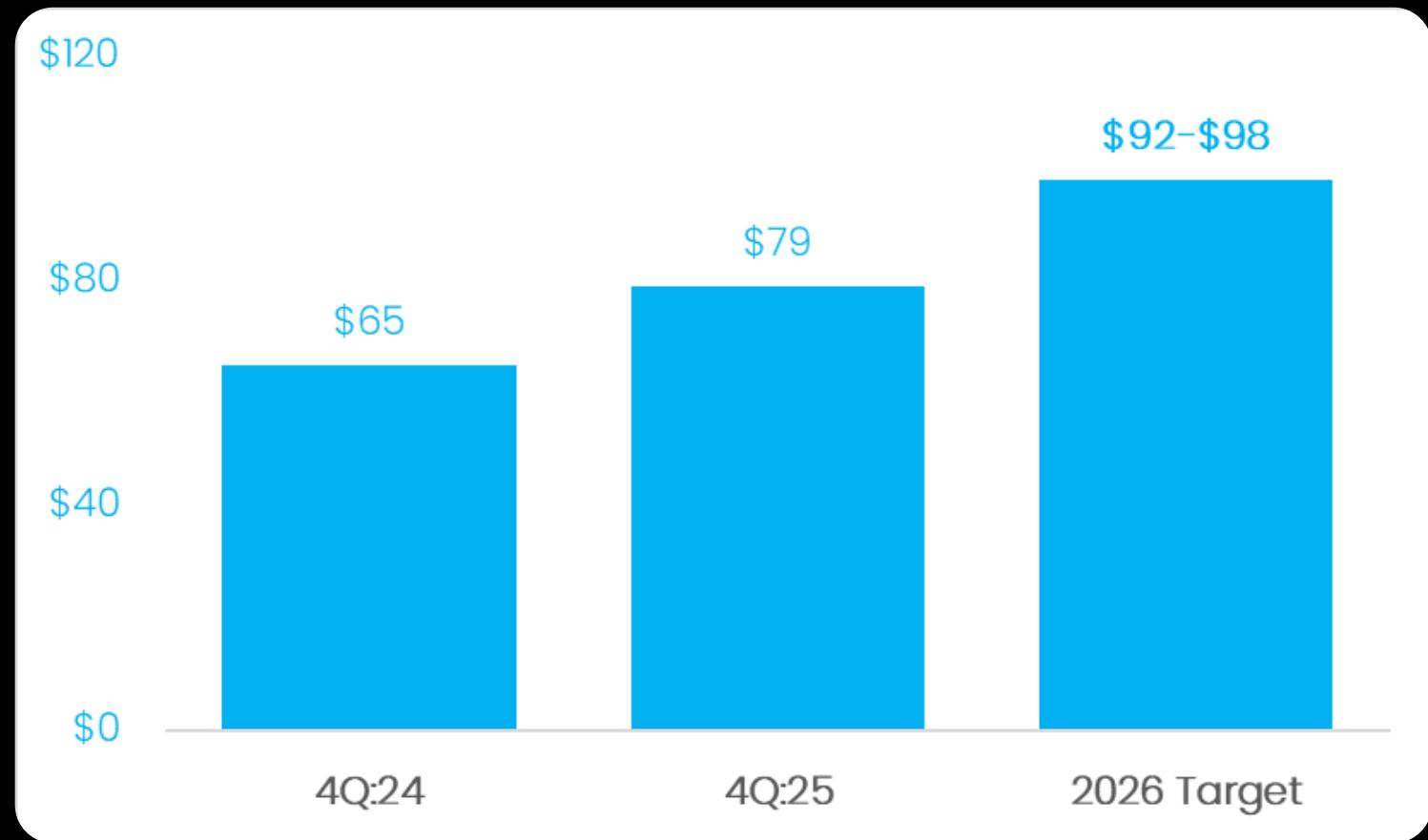
Non-GAAP EBITDA (in million)



Non-GAAP Operating Margin



AudioCodes Live ARR



AUDIOCODES LTD. AND ITS SUBSIDIARIES
RECONCILIATION OF GAAP NET INCOME TO NON-GAAP NET INCOME
U.S. dollars in thousands, except per share data

	Year ended December 31,		Three months ended December 31,	
	2025	2024	2025	2024
	(Unaudited)	(Unaudited)		
GAAP net income	<u><u>\$ 8,955</u></u>	<u><u>\$ 15,311</u></u>	<u><u>\$ 1,901</u></u>	<u><u>\$ 6,775</u></u>
GAAP net earnings per share	<u><u>\$ 0.31</u></u>	<u><u>\$ 0.50</u></u>	<u><u>\$ 0.07</u></u>	<u><u>\$ 0.22</u></u>
Cost of revenues:				
Share-based compensation (1)	396	369	77	95
Amortization expenses (2)	426	488	60	122
Lease expenses (5)	-	304	-	-
	822	1,161	137	217
Research and development, net:				
Share-based compensation (1)	1,489	2,108	362	466
Lease expenses (5)	-	342	-	-
	1,489	2,450	362	466
Selling and marketing:				
Share-based compensation (1)	2,317	2,959	515	704
Amortization expenses (2)	44	44	11	11
Lease expenses (5)	-	38	-	-
	2,361	3,041	526	715
General and administrative:				
Share-based compensation (1)	2,308	2,792	655	679
Settlement with former headquarter office landlord (6)	-	1,355	-	1,355
Lease expenses (5)	-	76	-	-
	2,308	4,223	655	2,034
Financial expenses (income):				
Exchange rate differences (3)	2,186	507	876	1,261
Income taxes:				
Taxes on income, net (4)	-	585	-	163
Non-GAAP net income	<u><u>\$ 18,121</u></u>	<u><u>\$ 27,278</u></u>	<u><u>\$ 4,457</u></u>	<u><u>\$ 11,631</u></u>
Non-GAAP diluted net earnings per share	<u><u>\$ 0.61</u></u>	<u><u>\$ 0.87</u></u>	<u><u>\$ 0.16</u></u>	<u><u>\$ 0.37</u></u>
Weighted average number of shares used in computing Non-GAAP diluted net earnings per share (in thousands)	<u><u>29,743</u></u>	<u><u>31,443</u></u>	<u><u>28,692</u></u>	<u><u>31,192</u></u>

(1) Share-based compensation expenses related to options and restricted share units granted to employees and others.

(2) Amortization expenses related to intangible assets.

(3) Financial income (expenses) related to exchange rate differences in connection with revaluation of assets and liabilities in non-dollar denominated currencies.

(4) Tax impact which relates to our non-GAAP adjustments.

(5) In Q1 2024, non-cash lease expense which is required to be recorded during the quarter even though this is a free rent period under the lease for the Company's new headquarters.

(6) A one-time, non-recurring expense attributable to the settlement agreement with former headquarter office landlord.

Note: Non-GAAP measures should be considered in addition to, and not as a substitute for, the results prepared in accordance with GAAP. The Company believes that non-GAAP information is useful because it can enhance the understanding of its ongoing economic performance and therefore uses internally this non-GAAP information to evaluate and manage its operations. The Company has chosen to provide this information to investors to enable them to perform comparisons of operating results in a manner similar to how the Company analyzes its operating results and because many comparable companies report this type of information.

GAAP to Non-GAAP

Reconciliation



Thank You

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